

BID SHEET

Description of purchase and/or project:

Budget Software for Operating, Salaries, Capital, and Performance Measures

QUOTE

\$1500.00 to \$25,000 at least 2 written quotes attached to form.
 Quotes necessary for equipment related items only e.g.: not to include normal office supplies or normal recurring operating purchases.
 Per M.S. §471.345 Subd 4 purchases exceeding \$25,000 but not greater than \$100,000 may be completed by 2 or more quotes, no advertising required.

#	NAME OF VENDOR	ADDRESS OF VENDOR	AMOUNT OF QUOTE	MISCELLANEOUS INFORMATION
1	Questica	Huntington Beach, CA	\$14,500 Annual	\$10,000 Implementation
2	OpenGov	Silicon Valley, CA	\$28,500 Annual	\$11,400 Implementation
3				
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5				
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7				
8				

Recommended quote number:
 Quote Awarded to number:
 Payment to be made from
 Account number:

1. Questica
Aud-Treas & Coord.
01.041.6626 (18,000) &
01.032.6612 (\$6,500)

Reason(s) for award:

Preferred Questica platform over OpenGov.

We have reviewed the quotes, attest the awarded quote does meet the specification requirements and award the quote for the reasons stated above.

Date: 01.24.2019
 Kay Rave
 Department Manager

Eric Nerness
 County Coordinator

Date of Board Approval of Quote

Budget Brilliantly

Still budgeting with spreadsheets?

Get faster and easier operating, salary and capital budget preparation and management with the preferred budgeting and performance software solution for the public sector.

Budget

Questica Budget is a comprehensive, streamlined solution that enables you to improve and shorten your organization's budgeting cycle by ensuring an accurate, collaborative and multi-user budgeting process.

- Multi-year budgeting
- Workflows and approvals
- Position, salary and benefit planning
- Reporting and auditing
- Unlimited what-if scenarios
- Change control management
- Decision packages
- Departmental transfers/allocations
- Staff planning/scheduling
- Analytics and dashboard
- Integrates with 25+ financial systems
- New - Advanced Calculation Engine

Three Core Budget Modules

- Operating
- Capital
- Salaries/Position Planning
- Plus, Performance Measurement

Plus, integrates seamlessly to Questica OpenBook, our transparency and data visualization tool, and Balancing Act's budget simulation engagement tool.

Advantages of Cloud/ SaaS Hosting

- Fast and easy deployment
- High adoption with Questica Budget users
- Automatic updates to ensure you have the latest functionality/features
- Mobilize your workforce and work from anywhere
- More affordable with lower upfront costs
- Scalable, with pay-as-you-go usage

Budget SaaS Pricing Packages	BRIGHT	VIVID	BRILLIANT	ENTERPRISE
	\$7,500 annually plus \$5,000 Implementation	\$9,500 annually plus \$7,500 Implementation	\$14,500 annually plus \$10,000 Implementation	SaaS or Licensed (Hosted)
Modules	Operating	Operating + One (1) Additional Module	All Three (3) Budget Modules: Operating, Capital, and Salaries. Plus Performance.	All Three (3) Budget Modules: Operating, Capital, and Salaries. Plus Performance.
Included Read/Write Seats ² Read Only	5 Unlimited	10 Unlimited	20 Unlimited	Unlimited Available
Additional Read/Write Seats	\$500 ea. per year (max. 5)	\$500 ea. per year (max. 10)	\$500 ea. per year (max. 20)	\$
Historical Data Imports	Up to 2 years	Up to 2 years	Up to 3 years	Unlimited
Forecasting (Operating)	Unlimited	Unlimited	Unlimited	Unlimited
Forecasting (Capital)	Unlimited	Unlimited	Unlimited	Unlimited
Flat File Integration³	Included	Included	Included	Included
Direct Integration (Financial & Other Systems)	\$	\$	\$	Included per scope
Implementation⁴	Included	Included	Included	Included
Built-in Reports	Included	Included	Included	Included
Academy/Questica Help⁵ Usage	Unlimited	Unlimited	Unlimited	Unlimited
Live Training	2 hours	4 hours (2 hours per module)	8 hours (2 hours per module)	Included per scope
Customer Support	8 am - 8 pm EST	8 am - 8 pm EST	8 am - 8 pm EST Dedicated Customer Success Resource	8 am - 8 pm EST, Dedicated Customer Success Resource
Performance	\$	\$	Included	Included per scope
Allocations, Financial Statements⁶	\$	\$	\$	Included per scope
Questica Budget Book powered by CaseWare⁷	\$	\$	\$	Included per scope
Questica OpenBook⁸	\$	\$	\$	Included per scope
Balancing Act's Budget Simulation Engagement Tool⁹	\$	\$	\$	Included per scope
Additional Services (i.e., custom reports, business rules, personalized training, etc.)	\$	\$	\$	Included per scope

ADDITIONAL SAVINGS FOR PURCHASES BEFORE JUNE 30, 2019

BONUS SEATS: Contract by June 30, 2019 and be eligible to receive up to 50% more seat licenses at no extra cost! Receive the following additional free seats: Bright (3), Vivid (5), Brilliant (10).

- \$ Additional fee applies.
- 1. Pricing valid for up to 3 years.
- 2. Customers to determine allocation of seats per module up to the maximum specified (e.g., 10 - 5 Operating, 5 Salaries).
- 3. Questica Budget has been engineered with built-in integration functionality and configuration options that allow you to export your entire budget in a manner that can be easily imported into your GL system. You can also configure Questica Budget to perform scheduled imports of actual costs from a file generated by your GL system.
- 4. Includes complete analysis, design and configuration.
- 5. Questica Help integrated into Questica Budget and includes a searchable library of articles and training resources.
- 6. Financial Statements system-wide module allows users to configure and generate all three major financial statements, including Income Statements, Balance Sheets, and Cash Flow Statements.
- 7. Questica Budget Book powered by CaseWare provides a direct integration from Questica Budget to CaseWare's Working Papers to efficiently and cost-effectively create, collaborate, edit, approve and publish your annual Budget Book.
- 8. OpenBook pricing available on request.
- 9. Balancing Act's Budget Simulation Engagement Tool integrates with Questica Budget and OpenBook.

Note: The above pricing may not apply when procurement requires a full RFP process. Call to discuss.



Better budgeting. That's brilliant.

For more information or to request a demo, visit www.questica.com

Questica is the recognized leader in budget preparation and management software. Over 675 public sector and non-profit organizations across North America have eliminated spreadsheets, opting for smarter planning, budgeting, management, transparency and engagement with our solutions.



OpenGov & Hubbard County

Hubbard County Special Offer:

Platform Product / Service	Standard Software Rate (annual subscription)	Deployment Services (one-time fee)
OG Budgeting & Planning <ul style="list-style-type: none"> Budget Builder / Collaboration Workforce Planning Budget Publication / CAFR 	\$16,000 (annually)	\$6,400 (one-time)
OG Operational Performance <ul style="list-style-type: none"> Reporting and Analysis Performance Measures KPIs, Self-Service Dashboards 	\$12,500 (annually)	\$5,000 (one-time)
Total	\$28,500	\$11,400

Note: Unlimited Users - Pricing based on customer's annual budget

Solution Bundles & Service Packages:

***Budgeting & Planning:** Operating and Capital Budget Development / Builder, Workforce Planning, Budget Publication, Strategic Planning

***Operational Performance:** Dashboards, Internal Reports, KPIs, Performance Measures

***Citizen Engagement:** Story Builder, Open Town Hall, Transparency

Deployment Service: Standard Set-up, Configuration, and Training

Customer Support: Training, Support, Cloud Upgrades & Customer Success team included in annual software cost

*** Payment Terms TBD**

Standard - due net 30 upon invoice delivery